Great Disappointment? Overdue Recovery? Economic Trends and Outlook

Mechanical Contractors Association

WESTERN WASHINGTON

April 6, 2011

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Key takeaways

✓The financial crisis changed everything.
A new, vastly different, era has begun.

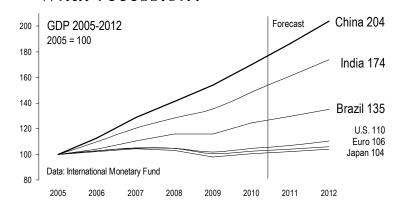
✓ High oil prices and inflation elevate risk of another recession. Stagflation, anyone?

✓ Washington, helped by technology, weak \$ and Boeing's backlog, **should outperform**.

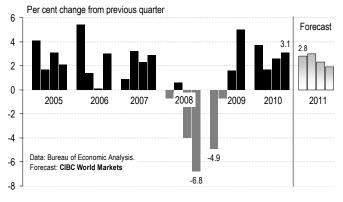
Key takeaways (cont)

- ✓Two-speed global recovery. Developing/ emerging fast, advanced economies slow.
- ✓U.S. recovery has reached **Wall Street**, banking, corporations. Not Main Street.
- ✓Policy uncertainty health care, energy,taxes keeps corporations hoarding cash.

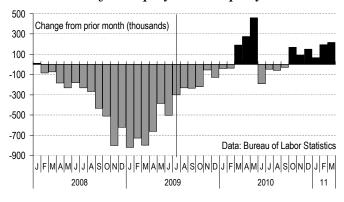
What recession?



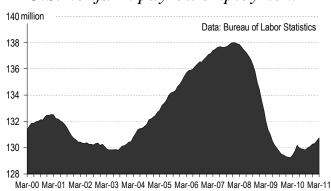
Real U.S. gross domestic product



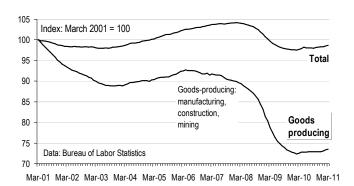
U.S. nonfarm payroll employment



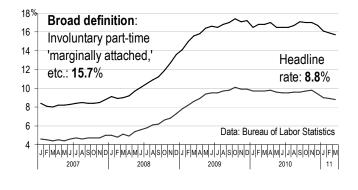
U.S. nonfarm payroll employment



U.S. payroll employment

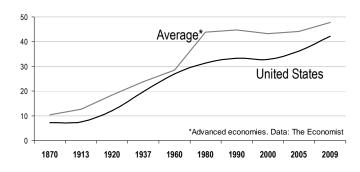


U.S. unemployment rates



It can't go on

Government spending as % of GDP



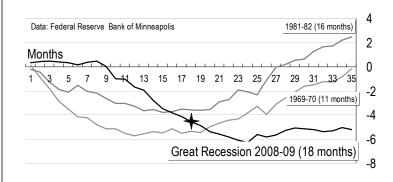
Why PIMCO dumped Treasuries

- ✓ Medicare, Medicaid and Social Security = 44% of federal spending; rising steadily.
- ✓ We have relied on the assumption that we can grow our way out of the resulting debt.
- ✓ Unless entitlements are reformed, the U.S. will likely **default** -- via inflation, currency devaluation, and/or low returns to savers.

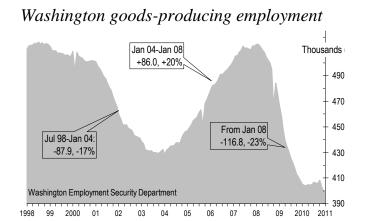
Bill Gross, Pacific Investment Management Co. April 2011

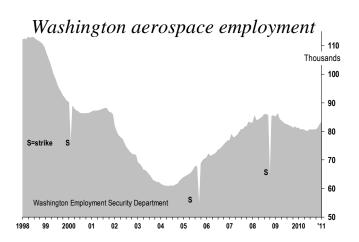
Recessions and the Evergreen State

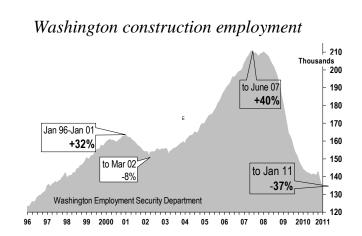
Per cent employment change following U.S. economic peaks

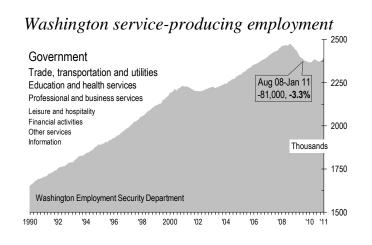


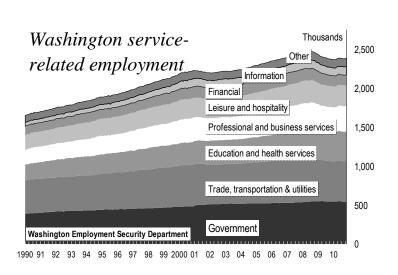




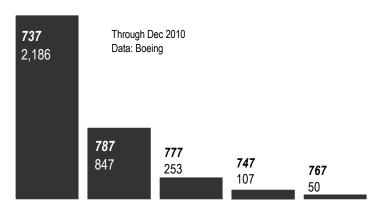






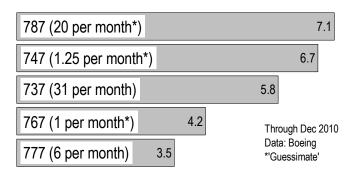


Boeing backlog by model

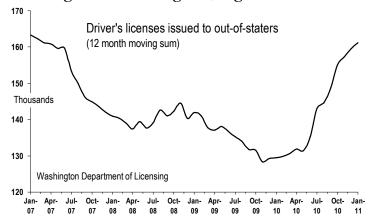


Busy, busy at the 'Lazy B'

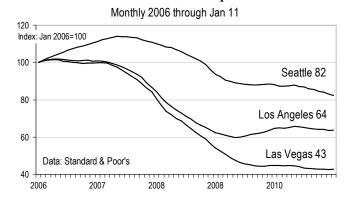
Years to deliver backlog at current/guesstimated production



Magnet Washington, again



S&P/Case Shiller home-price indices



Basic 2011 forecast:

Partly cloudy, but fairer weather. Washington will outperform thanks to Boeing backlog, strong exports, inmigration, weak \$.

What to monitor in '11:

- ✓ U.S.-China relations
- ✓ Value of the dollar
- ✓ Sovereign risk
- ✓ Interest rates
- ✓ Global growth rate