Fertile Oasis In a Slow-Growth World

Economic Development Association Of Skagit County

2015 Economic Forecast Dinner February 19, 2015

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Forecast disclaimer:

Not to be used externally.

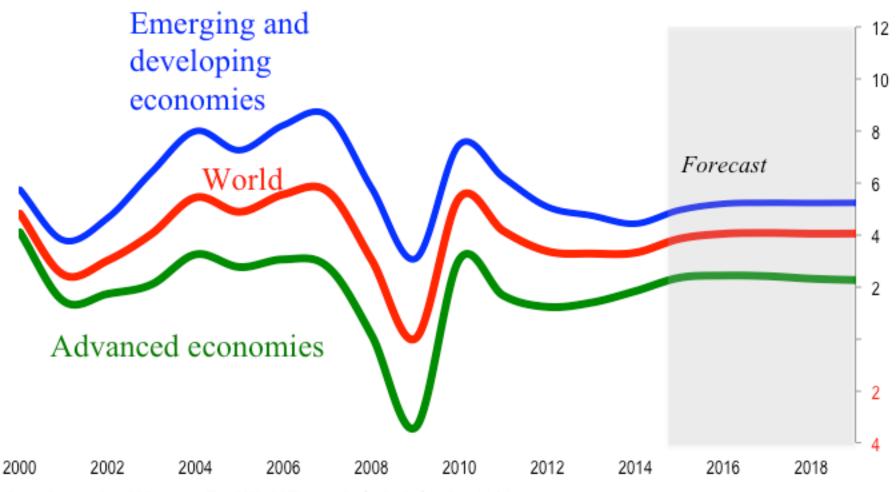
Harmful if swallowed.

Fed "Green Book", December 1996

Richard Fisher, Dallas Fed president, CNBC, 2/23/2012

Global perspective: a two-speed world

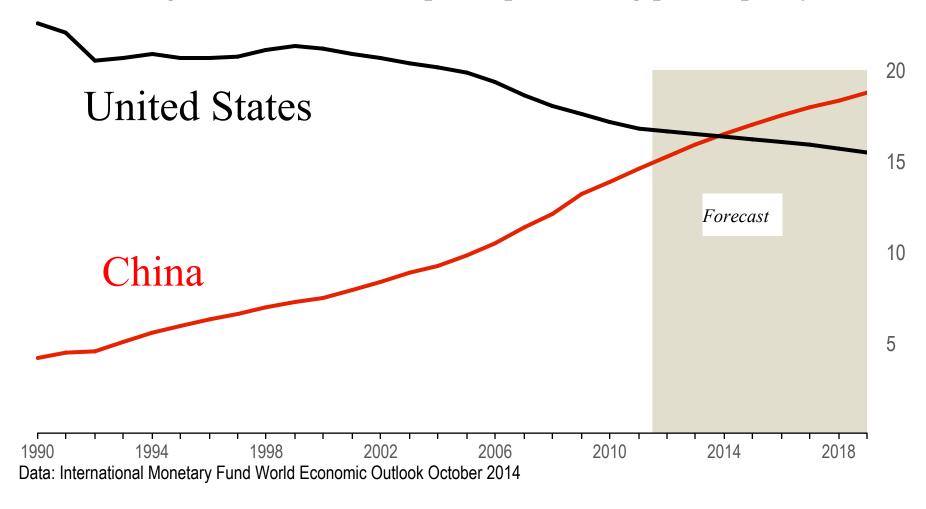
Annual change in global economic output %



Data: International Monetary Fund World Economic Outlook October 2014

The Eagle and the Dragon

Shares of global economic output at purchasing power parity %



Dr. Copper and Professor Tin

U.S. producer-price index for nonferrous metals

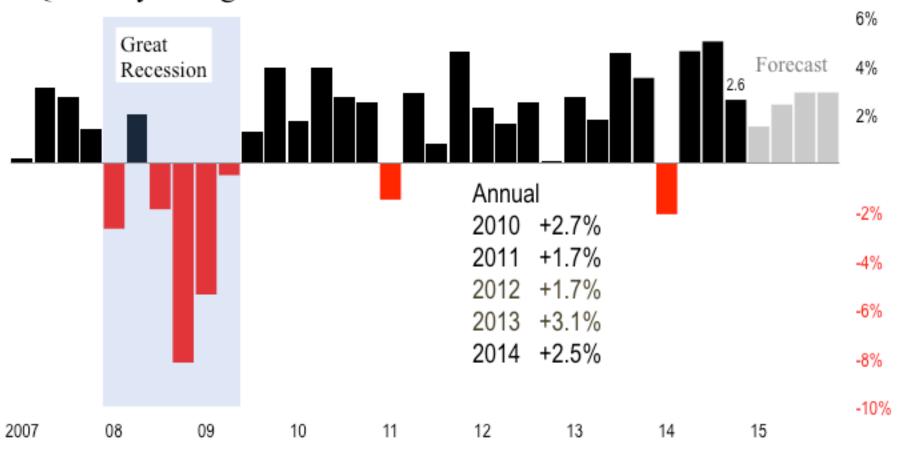
Change: From April 2011: -25% 300 From April 2008 -39% 250 2006 2007 2008 2009 2010 2011 2012 2013 2014 Data: Bureau of Labor Statistics

Index: 1982 = 100

U.S. perspective: Finally, escape velocity

U.S. economic growth (real, adjusted for inflation)

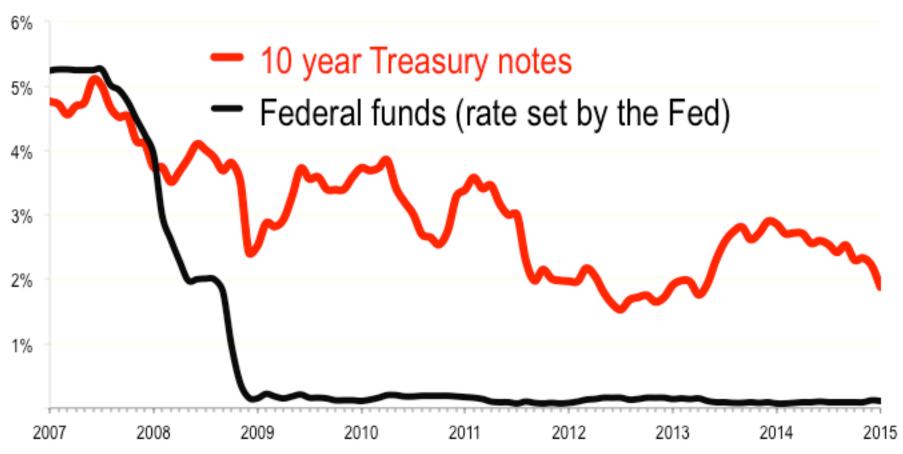
Quarterly change at annual rates



Data: Bureau of Economic Analysis, Wells Fargo Securities (forecast)

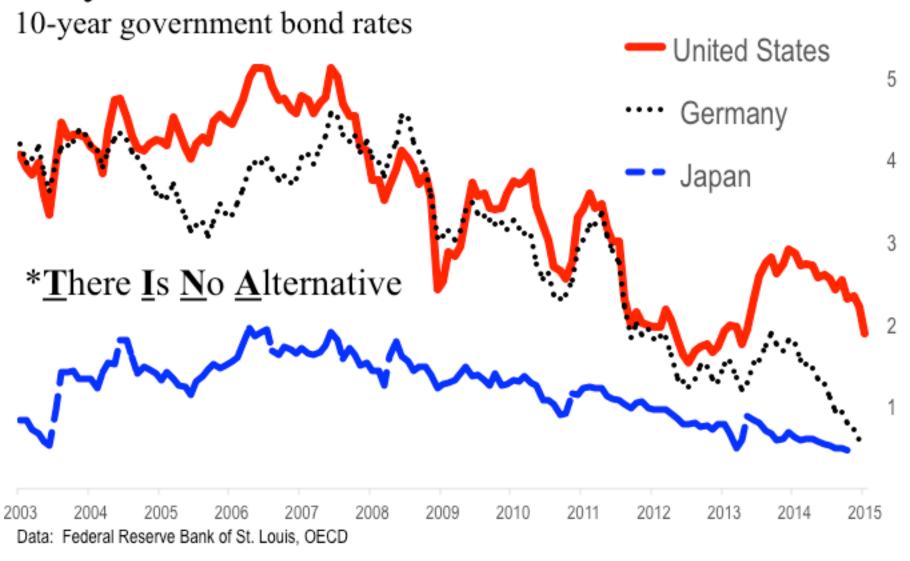
Six years of N-ZIRP (near-zero interest-rate policy)

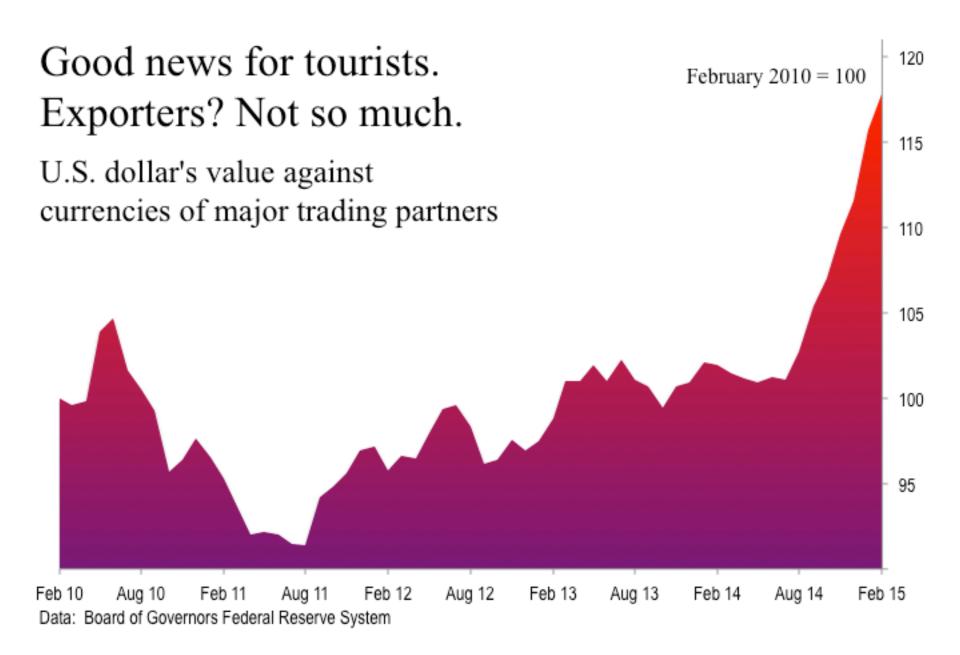
U.S. interest rates



Data: Board of Governors Federal Reserve System

Why U.S. rates remain so low: TINA*





Evergreen State Perspective

Still in the Top 10

Payroll employment change, 12 months through December

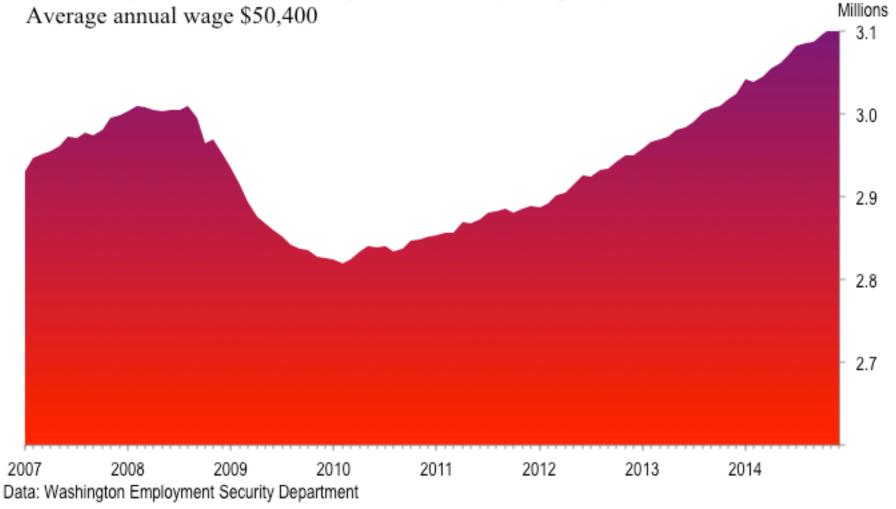
| Rank | <u>%</u> |
|------------------|----------|
| 1 North Dakota | 5.4 |
| 2 Texas | 4.0 |
| 3 Utah | 3.9 |
| 4 Florida | 3.0 |
| 5 Oregon | 3.0 |
| 6 North Carolina | 2.8 |
| 7 Washington | 2.8 |
| 8 Delaware | 2.7 |
| 9 Georgia | 2.7 |
| 10 Colorado | 2.6 |

Data: Bureau of Labor Statistics via Job Growth USA, Arizona State University

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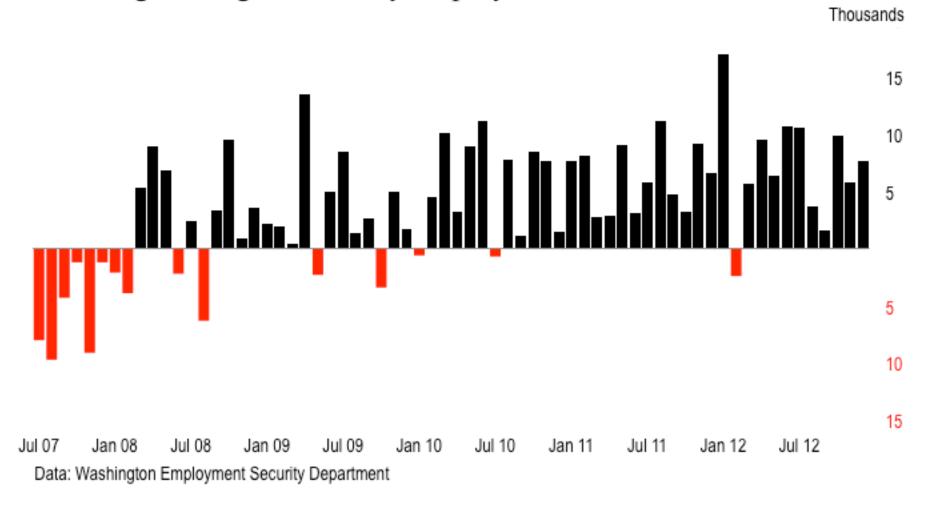
Five years on, a new high each month

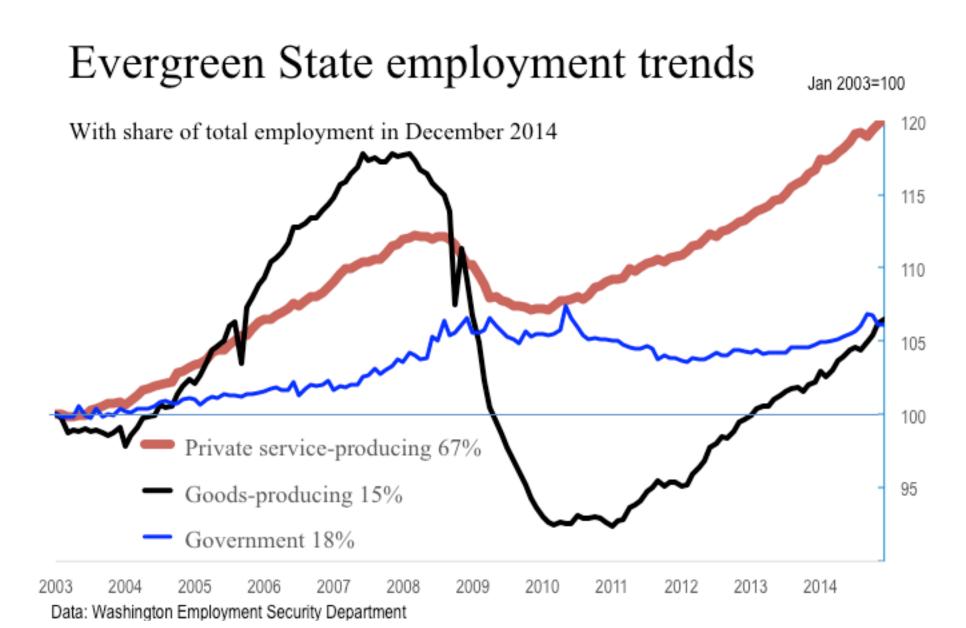
Washington nonfarm wage and salary employment



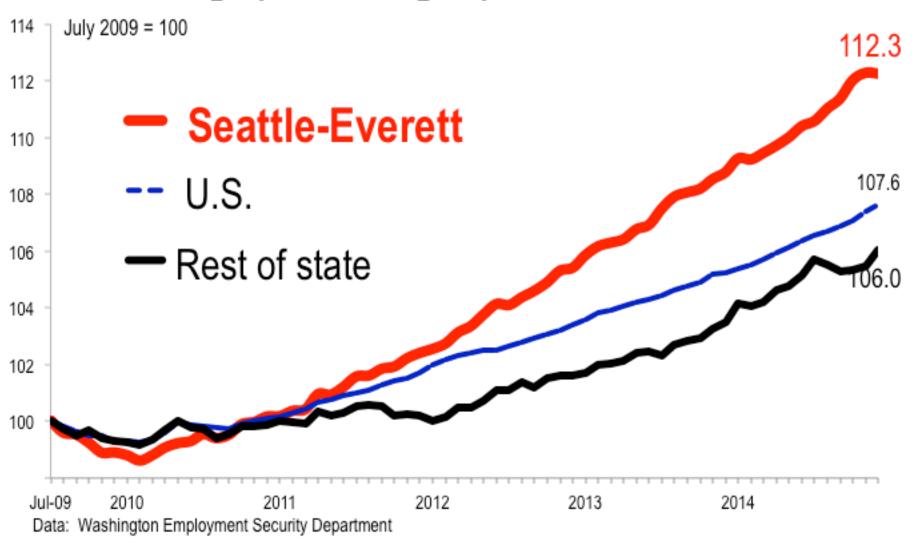
Month-to-month change

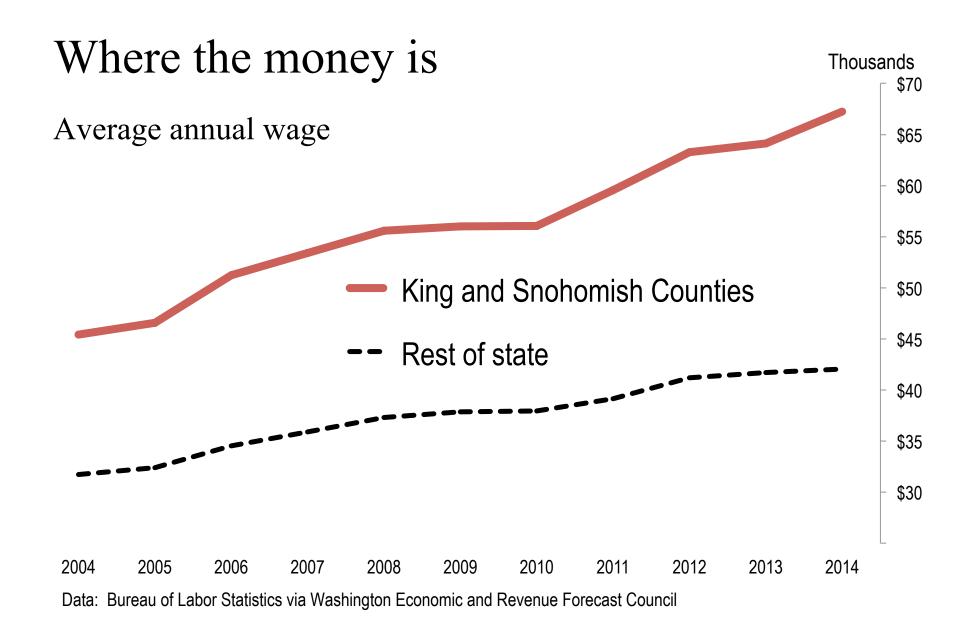
Washington wage and salary employment





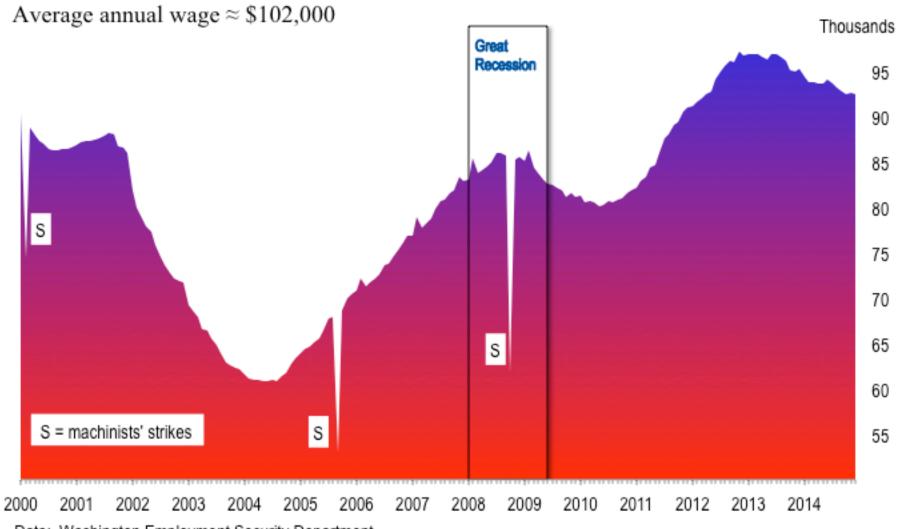
Nonfarm payroll employment





Washington aerospace employment

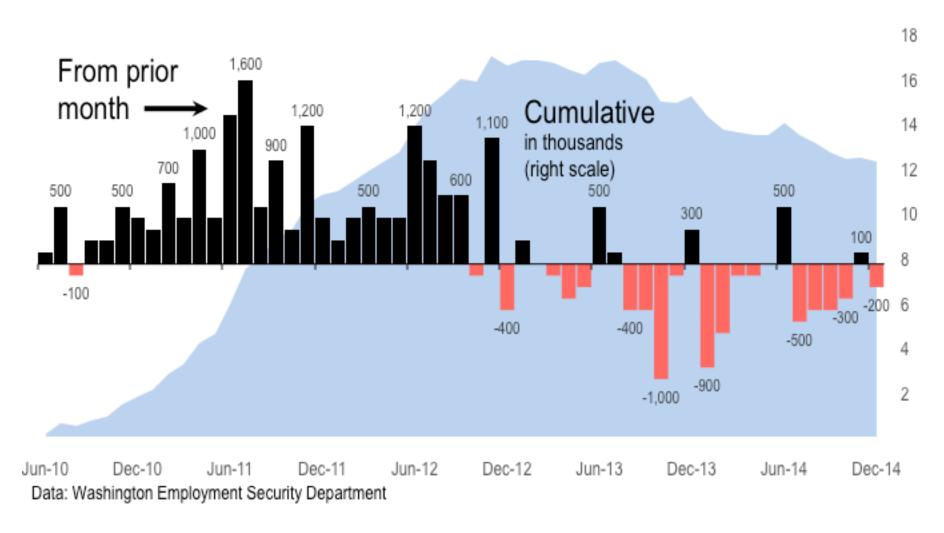
Boeing and suppliers



Data: Washington Employment Security Department.

Bye, bye Boeing? No, but the trend is clear

Change in Washington aerospace employment from June 2010



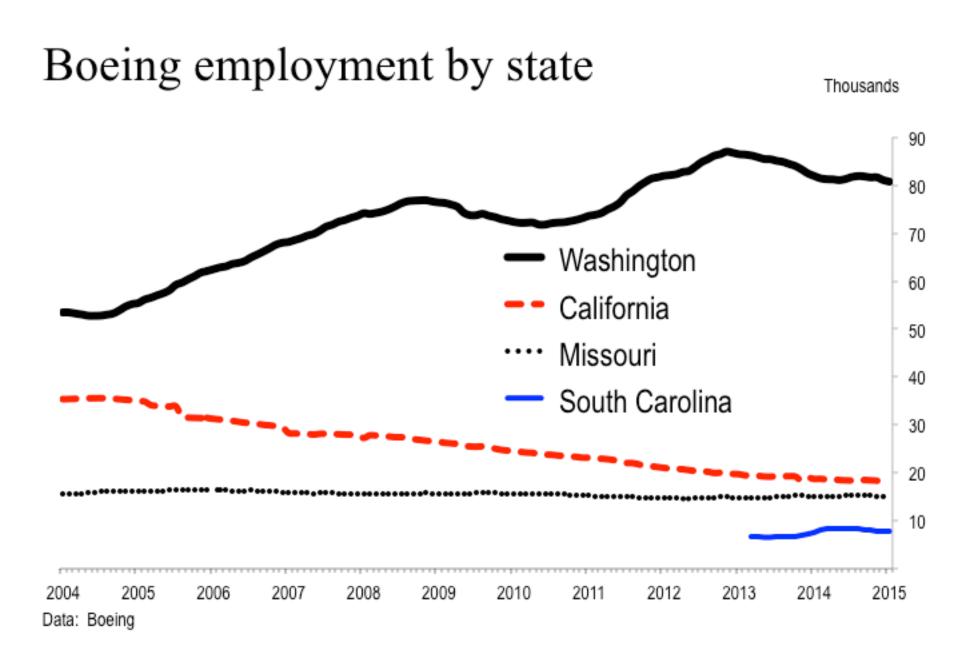
See you later

White-collar Boeing jobs moving from the Seattle area

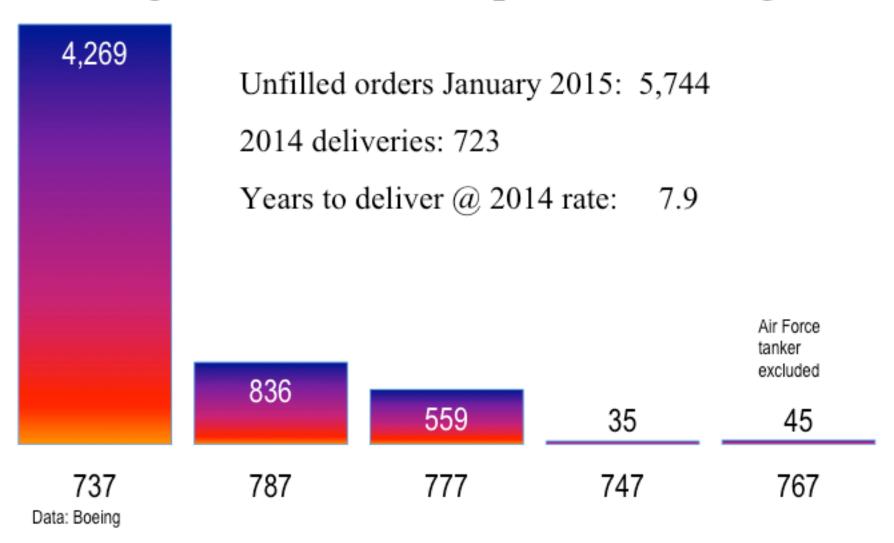
| Date* | <u>Jobs</u> | <u>Type</u> | <u>Destinations</u> |
|--------|-------------|---|---------------------|
| Sep-14 | 2,000 | Defense engineering support | OK MO |
| Apr-14 | 1,000 | In-production airplane support | CA |
| Dec-13 | 1,000 | Boeing Research & Technology | AL CA MO SC |
| Sep-13 | 60 | Advanced Airplane Concepts | CA |
| Jul-13 | 375 | Airplane modification, freighter conversion | CA |
| May-13 | 300 | Out-of-production airplane support | CA |
| Mar-13 | 1,500 | IT Engineering | MO SC |
| Mar-13 | 100 | Pilot training | FL |
| Total | 6,335 | | |

^{*}Date of announcement

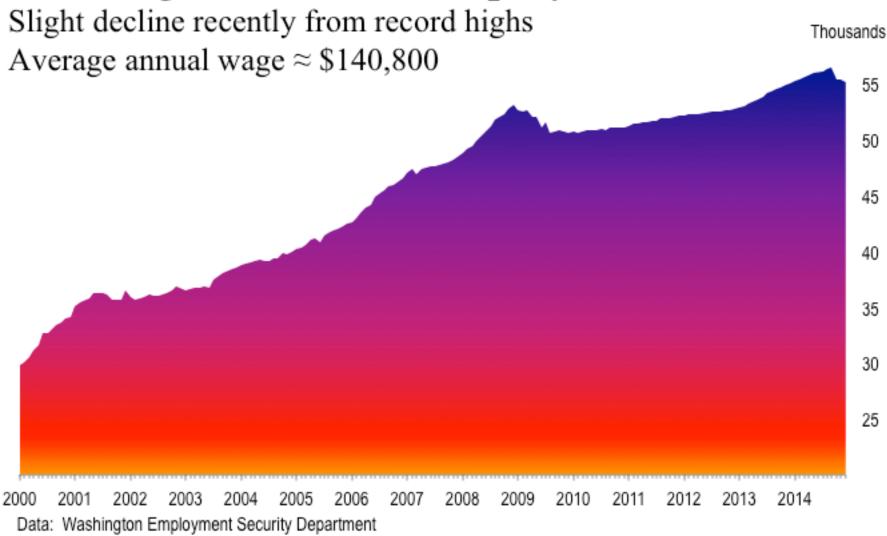
Sources: Boeing, Seattle Times



Boeing Commercial Airplanes backlog

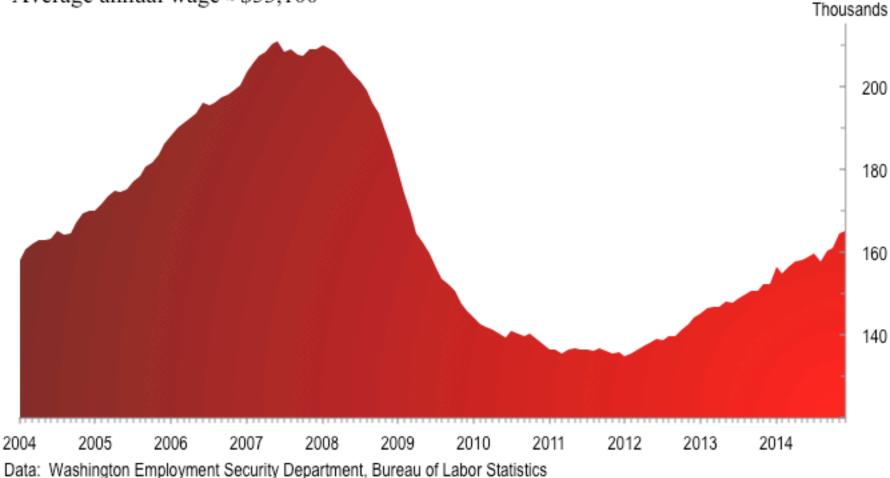


Washington software employment



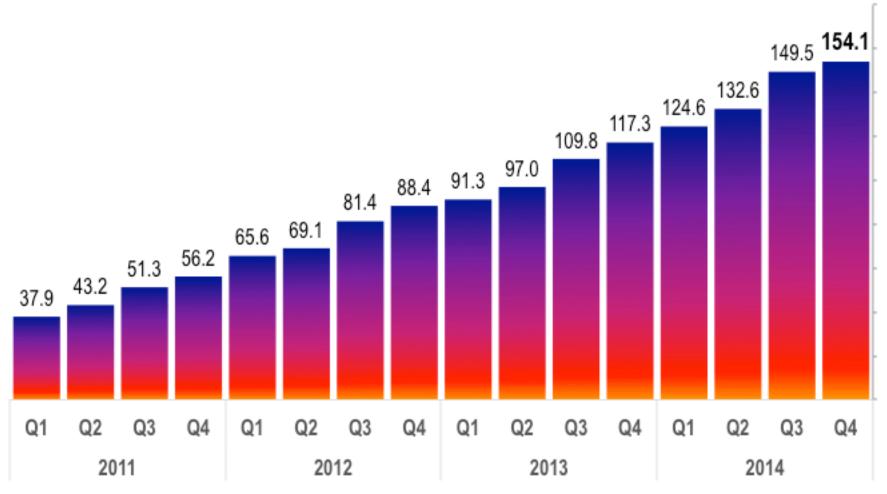
Washington construction employment

Up 21% from Great Recession low, but still 22% below 2007 peak Average annual wage ≈ \$53,100



Amazon.com head count

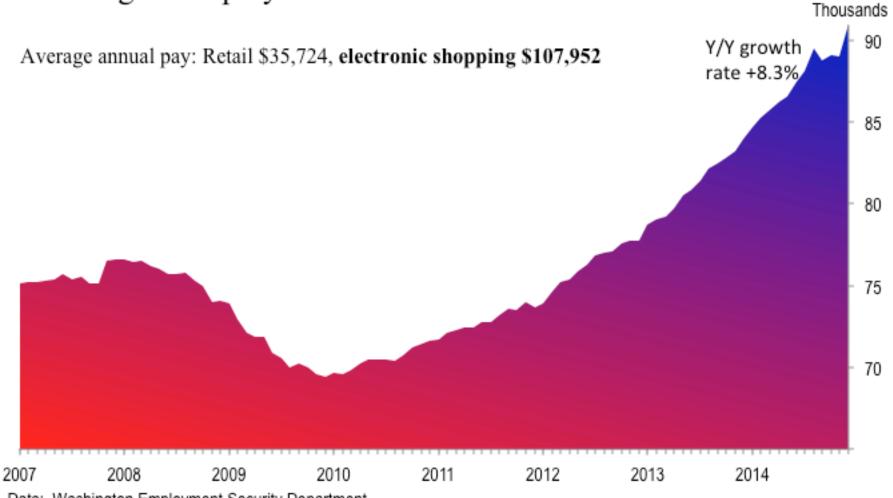
(Full-time and part-time, in thousands; excludes contractors and temps)



Data: Amazon.com

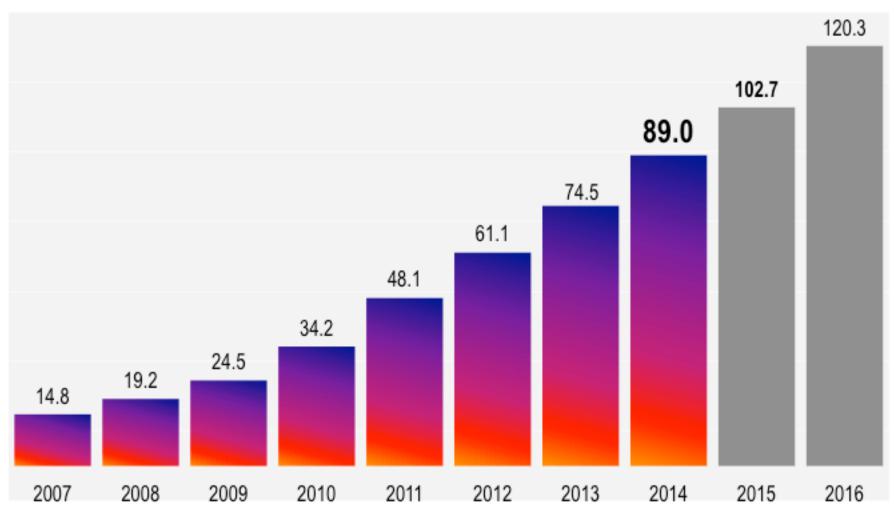
Amazon.com's footprints

Washington employment in 'other retail'



Amazon.com revenue

(\$ billions)

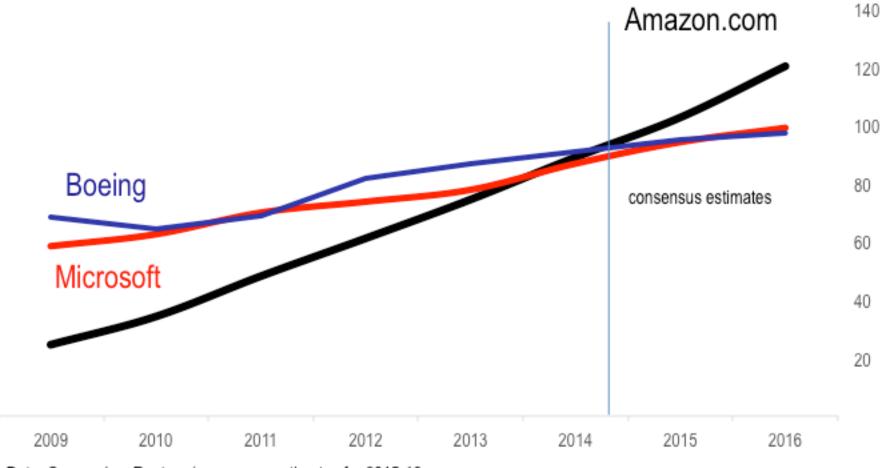


Data: Through 2014, Amazon.com (actual), Reuters (2015 and 2016 consensus estimates)

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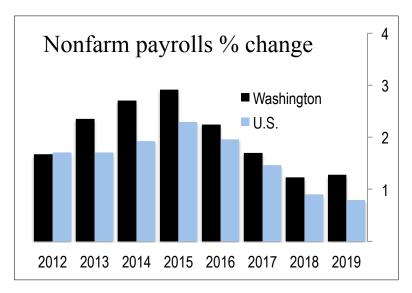
The new overtakes the old

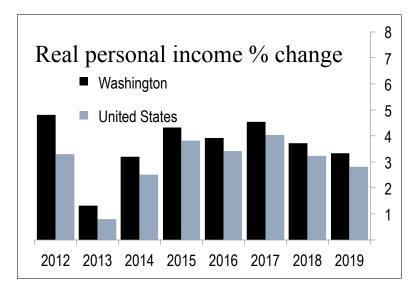
Annual revenue (\$ billions)

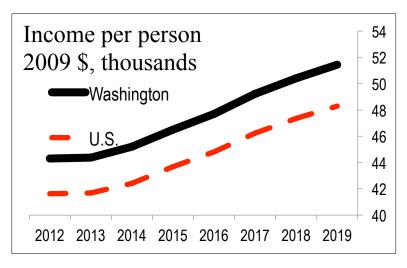


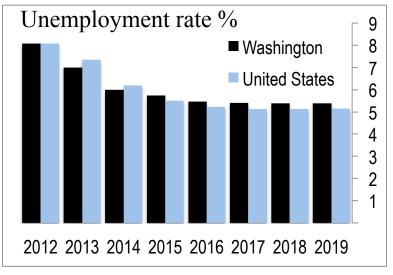
Data: Companies, Reuters (consensus estimates for 2015-16

Evergreen State forecast: Above average









Data: Washington Economic and Revenues Forecast Council. Forecast begins in 2015

Top of the heap

Change in 2013 real GDP

| Rank | <u>%</u> |
|---------------------------------|----------|
| 1 Mount Vernon-Anacortes, WA | 10.6 |
| 2 Greeley, CO | 10.1 |
| 3 Beckley, WV | 9.4 |
| 4 Wheeling, WV-OH | 9.0 |
| 5 The Villages, FL | 8.8 |
| 6 Bellingham, WA | 8.6 |
| 7 Madera, CA | 8.0 |
| 8 Lake Charles, LA | 7.9 |
| 9 Lima, OH | 7.9 |
| 10 Beaumont-Port Arthur, TX | 7.2 |
| 127 Seattle-Tacoma-Bellevue, WA | 2.4 |

Data: Bureau of Economic Analysis

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Skagit County ag perspective

Value of production: \$272.2 million

Crops: \$201.0 million

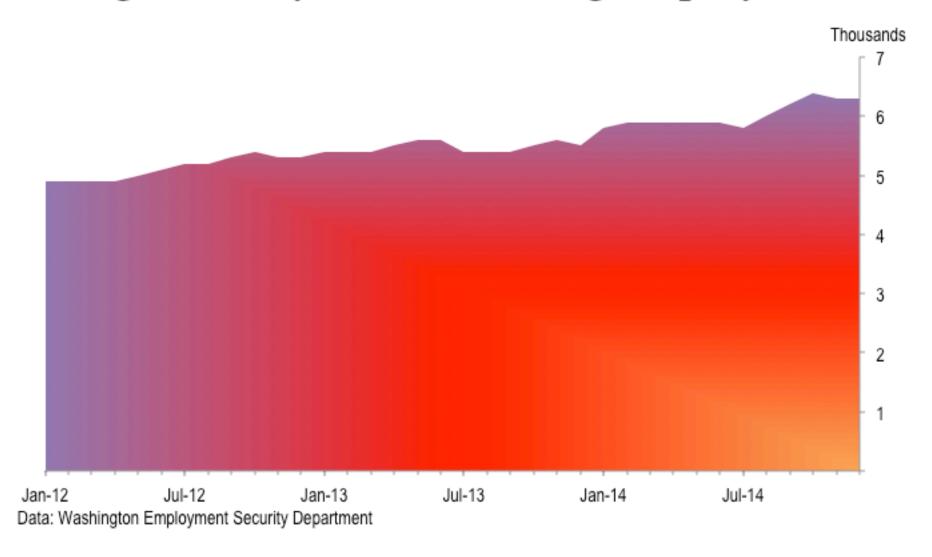
Livestock: \$71.3 million

| Rank * | Value ** |
|-----------------------------------|----------|
| 1 Nursery-greenhouse-floriculture | \$87.4 |
| 5 Vegetables-potatoes &c | 81.7 |
| 5 Milk | 52.6 |
| 12 Fruits-nuts-berries | 20.2 |

All values for 2012. Data: USDA

* Rank in state. ** Value in millions.

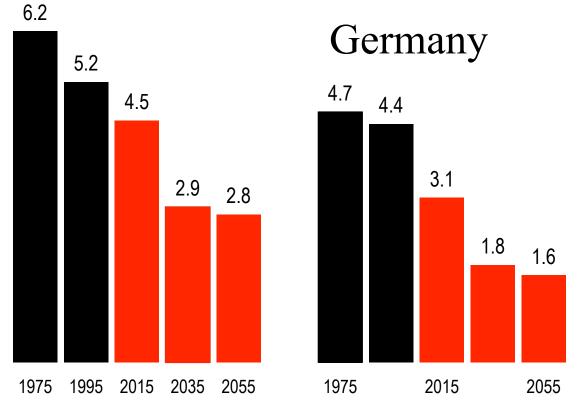
Skagit County manufacturing employment

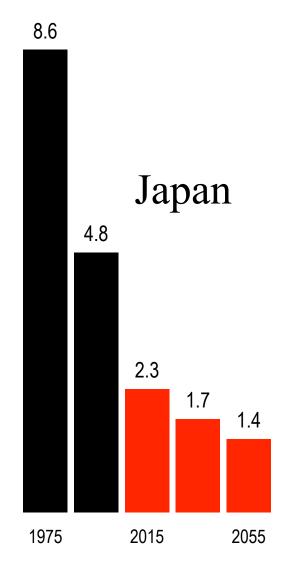


Workers per retiree

Population aged 15-64/population 65 and up

United States





Data: United Nations Population Division 2012 Revision (Medium Fertility)

I believe that economists put decimal points in their forecasts to show they have a sense of humor.

William Gilmore Simms